



2019 Clutha Trust Annual Report



Clutha Trust

Our People - Your Business - Your Trust

Clutha Licensing Trust – Operating Since 1956

Clutha Licensing Trust

Operates from the Rosebank Lodge - 265 Clyde Street, Balclutha,
South Otago, New Zealand

Phone: +64 3 4190154





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Trading – In the last financial year we have experienced extremely good results in accommodation with an increase of 16%, food sales increased slightly by 1.5 % with a slight decline in the combined liquor sales by just over 1%. This growth has come from increased tourism and increased commercial activity in the region.

Most of the Trusts premises exceeded our budgeted expectations, with Rosebank Lodge experiencing the largest sales growth and the best performance/profit return during this period.

The hospitality sector continues to change with accommodation and food sales increasing year on year, so our focus will remain on continued improvements in quality on what is on offer.

Management - During the 2018/19 year our long-standing General Manger resigned. The board appointed the Operations Manager and Office Manager in a joint interim position to take over the GM's role until a new GM could be appointed. On behalf of the board I would like to thank them for their efforts during this difficult period to keep things running smoothly.

In light of this the board have decided to put on hold the active consideration of sale of properties until the new management team have assessed all options available.

Property - The Trustees are focused on improving and updating our ageing properties to benefit the community and what they can offer.

During this period, we have sold the Bridge Tavern in Kaitangata and wish the new owners all the best.

Financial - I am very pleased to advise that the Trust has produced a “Black” bottom line for the second time in a good number of years. Our trading result before taxation was **\$332,507** versus last year's profit of \$109,000.

We continue to look at our business model to see where we can make improvements and reduce costs. The annual increase/s to the adult wage will add further cost to our business and long-term these increases will impact on the price of goods to our customer.

Our cash reserves at the end of the fiscal year were approximately \$1.86M, which is up \$629K from last year, some of which is attributed to the sale of Bridge Tavern.

Note: A full set of accounts can be viewed online via the Trust's website: <http://www.clt-trust.co.nz>

Gaming & Grants - The gaming machines operating within our facilities are operated on behalf of The Trusts Community Foundation. These machines deliver returns for both our business and to the community. Should you wish to apply for funding from our foundation please follow this link for a funding application form: <http://www.ttcfltd.org.nz/how-to-apply/application-forms>

The Trusts Community Foundation Limited - supported 61 groups and organisations within South Otago during the 2018/19 period to the value of **\$719,087** (refer to the attached schedule of recipients), compared with 53 applications during the previous period totalling \$689,016.

Community Support & Events:

The Clutha Licensing Trust distributed **\$15,948** in sponsorships to various community groups within our district during the past year. This support allows the smaller events to keep happening in the community, such as school fairs, bowling tournaments and golf tournaments etc.

During this fiscal year we supported (to name a few) the following events:

- Tahakopa Community Fundraiser in August 2018
- Owaka Rugby Football Club in February 2019
- Otago Shearing Competition in February 2019
- South Otago Sports Award in February 2019

Clutha District Senior Citizens Christmas Luncheons – The Trust again hosted our very popular annual Senior Citizens Christmas luncheons in early December at the Rosebank Lodge, and we are planning this event for mid-December again this year. On entry our guests make a small donation and last year this totalled **\$1,430.00** over the two days, which was donated to the Clutha District LandSAR.

Please remember, these premises are owned by **YOU** the people of South Otago, and the more support we get from you the owners the better the facilities and amenities we can provide for your enjoyment and comfort.

We aim to deliver the best facilities we can, so if you feel we are falling short in any way, please forward your suggestions via our website enquiry link: <http://www.clt-trust.co.nz/enquiries.html>.

On behalf of the board I would like to say “thank you” to all of our customers for supporting the Trust. I would also like to say thanks very much to all of the management team and staff for their effort and commitment for the last year under some difficult circumstances. I would personally like to acknowledge the support and hard work put in by all of your Trustees.

Kind Regards,



Steve Morris
President



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FINANCIAL REPORT

STATEMENT of COMPREHENSIVE INCOME For the Year ended 31 March 2019

	2019	Restated 2018
	\$000	\$000
Operating Revenue		
Sales	10,461	10,431
Other Income	354	366
Total Operating Revenue	10,815	10,797
Less Expenses	10,526	10,679
Less Finance Costs	2	9
Gain/Loss on Sale of Property Plant & Equipment	45	
Operating Surplus before Taxation	332	109
Taxation	91	17
Operating Surplus after Taxation	241	92
Revaluation of Property, Plant, Equipment & Financial Assets	1,167	(1)
Deferred Tax Building Revaluations	(255)	
Total Comprehensive Income	1,154	92

Statement of CHANGES in EQUITY For the Year ended 31 March 2019

	2019	2018
	\$000	\$000
Equity at the Beginning of Year	6,919	6,827
Total Comprehensive Income	1,154	92
Equity at 31 March	8,073	6,919

NOTE: TO THE READER of the above SUMMARY of FINANCIAL ACCOUNTS

The above information is a summary of the Trust's audited financial accounts for the year ending 31 March 2019. A full copy of the Trust's Financial Annual report and the Trust's Presidents' report can be located on the Trust's website: <http://www.clt-trust.co.nz> under the Financial Reporting tab or from the Trust's Head Office located at the Rosebank Lodge, 265 Clyde Street, Balclutha.

STATEMENT of FINANCIAL POSITION As at 31 March 2019

	2019	Restated 2018
	\$000	\$000
Current Assets	3,093	2,811
Non Current Assets	7,612	6,774
Total Assets	10,705	9,585
Current Liabilities	1,321	1,493
Non Current Liabilities	1,311	1,173
Total Liabilities	2,632	2,666
Net Assets	8,073	6,919
Represented by:		
Revaluation Reserves	4,286	3,374
Retained Earnings	3,786	3,545
Total Equity	8,073	6,919

STATEMENT of CASH FLOWS For the Year ended 31 March 2019

	2019	2018
	\$000	\$000
Cash Flows from:		
Operating Activities	425	505
Investing Activities	(96)	(301)
Financing Activities	(300)	(300)
Net Increase/(Decrease) in Cash	329	(96)
Opening Cash Brought Forward	1,136	1,232
Closing Cash	1,465	1,136

If you have any questions please contact the Trust's General Manager – Mike Curtis on 03 419 0154, email mail@clt-trust.co.nz, or write to the Clutha Licensing Trust, PO Box 113, Balclutha 9240.

SJ Morris
President of the Trust
15th August 2019

THE TRUSTS COMMUNITY FOUNDATION GRANTS

The Trusts Community Foundation (TTCF) is the preferred gaming machine service provider for the **Clutha Licensing Trust** and operates its gaming machines at the following venues:

- Catlins Inn, Owaka
- Hotel South Otago, Balclutha
- Oak Tree Inn, Clinton
- Rosebank Lodge, Balclutha
- White Horse Inn, Milton

The TTCF has appointed the elected members of the Clutha Licensing Trust to consider all compliant applications received from within the Clutha Trust boundaries on a monthly basis. TTCF subsequently considers these recommendations at their next scheduled Net Proceeds Committee meeting.

The recommendations of the elected members of the Clutha Licensing Trust, utilising their extensive local knowledge, is invaluable in terms of ensuring the needs of the local community are being met.

**Applications for funding can be either downloaded from www.ttcfltd.org.nz
or requested directly from the TTCF Grants Office by telephoning
0800 882 3583 Extension 2**

These are the grants approved by TTCF in the last financial year from funds generated in the **Clutha Licensing Trust area:**

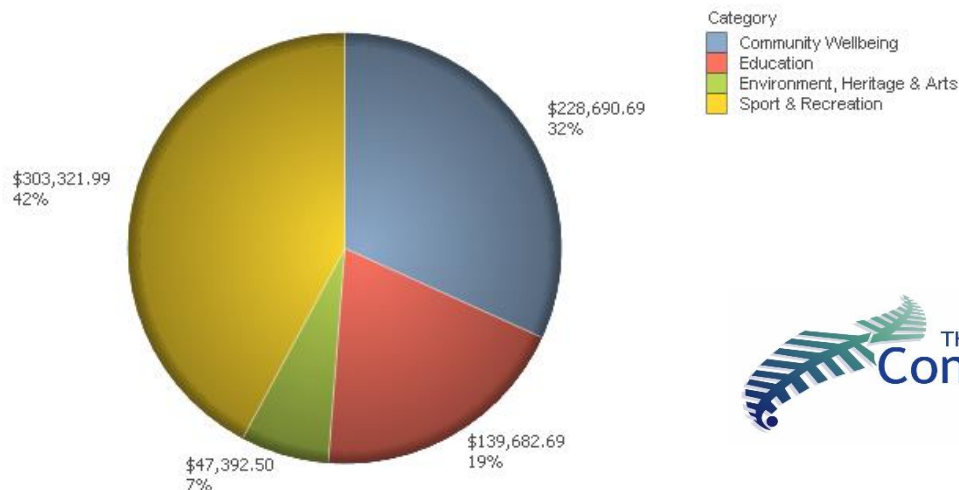
Anglican Family Care Centre Inc	\$12,500.00
Balclutha Associated Football Club Inc	\$6,077.50
Balclutha Contract Bridge Club	\$1,365.00
Balclutha Golf Club Inc	\$50,000.00
Balclutha Junior Soccer Club	\$1,939.99
Balclutha Scout Group - Venturer Unit	\$4,094.00
Bowls South Otago Incorporated	\$9,005.22
Catlins Area School	\$20,000.00
Catlins Coast Incorporated	\$4,000.00
Catlins Historical Society Inc	\$40,000.00
Catlins Medical Centre (2017) Ltd	\$23,476.96
Clinton Community Squash Club Inc	\$13,544.00
Clinton Golf Club Inc	\$22,000.00
Clutha Country Music Club Inc.	\$5,000.00
Clutha District Council - Clutha Country Christmas Celebration	\$7,145.80
Clutha District Council - District Library	\$773.92
Clutha District Emergency Services Trust	\$4,789.12
Clutha Marching	\$3,690.00
Clutha Recreation Centre Inc	\$32,109.35
Country Saints Netball Club	\$1,522.32
Jenny's Companionship Group Inc	\$1,413.45
Kaitangata Primary School BOT	\$5,020.00
Lawrence Area School Board of Trustees	\$22,168.00
Lawrence Community Toy Library	\$1,000.00
Lawrence Gymkhana Club	\$75,000.00
Lawrence Heritage and Cultural Charitable Trust	\$5,000.00
Life Education Trust Heartland Otago/Southland	\$5,000.00

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MCHT Support & Advocacy - Tokomairiro Community Hub	\$16,000.00
Milton Area Promotions Inc	\$3,000.00
Milton Bowling Club Inc.	\$8,200.00
Milton Primary Home and School Assn Inc	\$33,000.00
Otago Country Cricket Association Inc.	\$2,398.96
Otago Shearing & Woolhandling Committee	\$7,745.00
Outward Bound Trust of New Zealand	\$17,142.84
Owaka Playcentre	\$508.98
Owaka Swimming Baths Committee Inc.	\$7,000.00
Presbyterian Support Otago Incorporated	\$9,000.00
Simpson Park Sporting Complex Inc	\$25,500.00
South Otago Agricultural and Pastoral Society	\$5,900.00
South Otago Free Kindergarten Assn. - Milton Kindergarten	\$2,328.34
South Otago Free Kindergarten Association Inc - Balclutha Kindergarten	\$4,500.00
South Otago Free Kindergarten Association Inc. - Goldfields Kindergarten	\$5,406.43
South Otago Free Kindergarten Association Inc. - Rosebank Kindergarten	\$4,200.00
South Otago Gun Club Incorporated	\$6,699.00
South Otago Indoor Bowls Association	\$6,000.00
Sport Otago	\$15,000.00
St Josephs School Board of Trustees	\$15,000.00
Telford Farm Training Institute	\$4,206.00
The Clutha Budget Advisory Service	\$2,581.27
The Milton & Districts Senior Citizens Club Inc	\$1,478.44
The Milton Bruce Returned Services Association	\$64,100.50
The Parenting Place - Attitude Youth Division (South Island)	\$2,071.00
The South Otago Creative Arts Centre Inc.	\$2,392.50
The South Otago Health Support Trust	\$6,000.00
Toko Golf Club	\$30,000.00
Tokomairiro A&P Society	\$7,749.04
Tokomairiro Community Recreation Centre Trust Inc.	\$8,000.00
Tokomairiro High School	\$6,621.60
Tokomairiro High School PTA	\$3,030.25
Waiwera South School	\$4,400.00
Warepa School Board of Trustees	\$4,293.09

ANNUAL ALLOCATION TOTAL = \$ 719087.87

2018/2019





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Community Elected Trustees

Mr G E B (Blair) Cross	Balclutha Ward	Elected 2010 Resigned 2019
Mr R G (Tiny) Agnew	Tokomairiro Ward	Appointed 2011 Elected 2013
Mr J F R (Jason) Lyders	Lawrence Ward	Appointed 2012 Elected 2013
Mr S J (Steve) Morris (President)	Balclutha Ward	Elected 2013
Mr S D (Scott) Mckenzie (Vice President)	Clinton Ward	Elected 2013
Mr I R (Icky) Carruthers	Tokomairiro Ward	Elected 2013 Resigned 2019
Mr T M (Trevor) McIntosh	Owaka Ward	Elected 2016
Mr N C (Neville) Gardner	Balclutha Ward	Elected 2016
Mrs D A (Debbie) Robertson-Dunn	Kaitangata Ward	Elected 2017

Executives of the Trust & Service Providers

Mr M R (Michael) Curtis – Chief Executive Officer/General Manager

Mr W J (Wayne) Felts – Operations & Purchasing Manager

Mrs K A (Kylie) Hutton – Administration Manager

TRUST ACCOUNTANT

Shand Thomson – Balclutha

AUDITORS

Audit New Zealand – Dunedin

BANK

Bank of New Zealand – Balclutha

INSURANCE BROKERS

AON New Zealand (NZLTA Insurance Collective)

SOLICITORS

Sumpter Moore - Balclutha

HEAD OFFICE: 265 CLYDE STREET, BALCLUTHA 9230

Phone: 03 4190154

Postal: PO Box 113, Balclutha 9240

Email: mail@clt-trust.co.nz

Website: <http://www.clt-trust.co.nz>



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TRUST BUSINESSES

Rosebank Lodge Motor Hotel - 265 Clyde Street, Balclutha.

Phone: 03 419 0021 Fax: 03 418 1489

Email: rosebanklodge@clt-trust.co.nz

General Manager: Mr Tom Blaikie (Incoming)

General Manager: Mrs Trudy Spicer-Stevenson (Outgoing)

Clutha Liquorland - 70 Clyde Street, Balclutha.

Phone: 03 418 0099 Fax: 03 418 3160

Email: manager.clutha@liquorland.co.nz

Shop Manager: Ms Kaye Moodie

Hotel South Otago – 13 Clyde Street, Balclutha.

Phone: 03 418 2100 Fax: 03 418 2116

Email: hotelsouthotago@clt-trust.co.nz

Manager: Mr Andrew de Geest

White Horse Inn – 147 Union Street, Milton.

Phone: 03 417 8049 Fax: 03 417 7278

Email: whitehorseinn@clt-trust.co.nz

Manager: Ms Laurie Robertson

Oak Tree Inn – Hotel & Motel - Gorge Road, Clinton.

Phone/Fax: 03 415 7007

Email: oaktreeinn@clt-trust.co.nz

Manager: Mrs Carol Hill

Catlin's Inn – 21 Ryley Street, Owaka.

Phone: 03 415 8350 Fax: 03 415 8624

Email: catlinsinn@clt-trust.co.nz

Managers: Mrs Yvonne Evans